

CISCO  
SECURE

# A Cloud Security Workshop

## Zero Trust Architecture

Jan 2023

**These last three years have transformed the nature of remote work and hybrid work**

**We are in a period of unprecedented uncertainty. Supply chain challenges, the war in Ukraine, rising costs**

**Small and Medium Businesses are scrambling to keep themselves safe**

**Proverb: “May You Live In Interesting Times”**

**Cyberattacks on businesses large and small are on the rise**

**For Cisco’s customers this period is both a challenge and an opportunity**

**The scale and scope of Cisco’s investment in security has never been greater.**

**And as a customer you can leverage that in service of your business**

# Objectives

- The Cybersecurity challenges businesses face
  - Through the story of an attack on a company called Code4U
- Cloud Security with Cisco Umbrella
- Zero Trust solutions and Cisco DUO
- Introduce you to two gentlemen who can assist you with your security needs

# Into the Cloud



**Jasmine C.**  
Head of IT –  
Code4U

- Code4U, a contract coding company, was recently hit with a ransomware attack.
- As a result of the attack, they are actively re-evaluating their entire security infrastructure.
- Code4U has three locations and the bulk of their applications are cloud based
- Due to their size, Code4U is working with Cisco Partner, Skyline-ATS

# Into the Cloud

- Jose Mock is a rep with Cisco Partner, Skyline-ATS, who specializes in Cisco Security products.
- Skyline-ATS has a focus on Cisco Security products
- This is his 1st meeting with Jasmine.



**Jose Mock**  
Skyline ATS

“Jasmine,  
So sorry to hear about your recent ransomware  
attack.”

“Thank you. We are re-evaluating everything.”

“Based on your experience we’re going to  
discuss the ransomware lifecycle. And how it  
applies to businesses like yours.”

And then we’ll discuss two simple products you  
can implement today – Umbrella and Duo

“You have my interest.”



**Jasmine C.**  
Head of IT –  
Code4U



**Jose Mock**  
Skyline ATS

# A proven networking and security innovator



2022  
Overall Cloud Security  
(SASE) Market Leader  
Dell'Oro

Securing  
**100%**  
of the  
Fortune 100



**80%** of  
the internet traffic  
through Cisco's  
infrastructure

Cisco = Comprehensive  
**End to End** Security



2021  
WAN Edge  
Gartner Magic Quadrant



Over \$1 Billion  
in Firewall sales

**840k+**  
networks  
protected



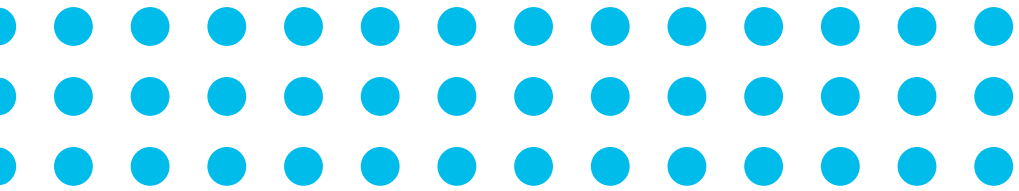
**40k+**  
WAN Edge  
customers



2021  
Best Security  
Company  
SC Media

*Backed by World-Class Talos Intelligence & Incident Response*

# Cyberattacks and Ransomware

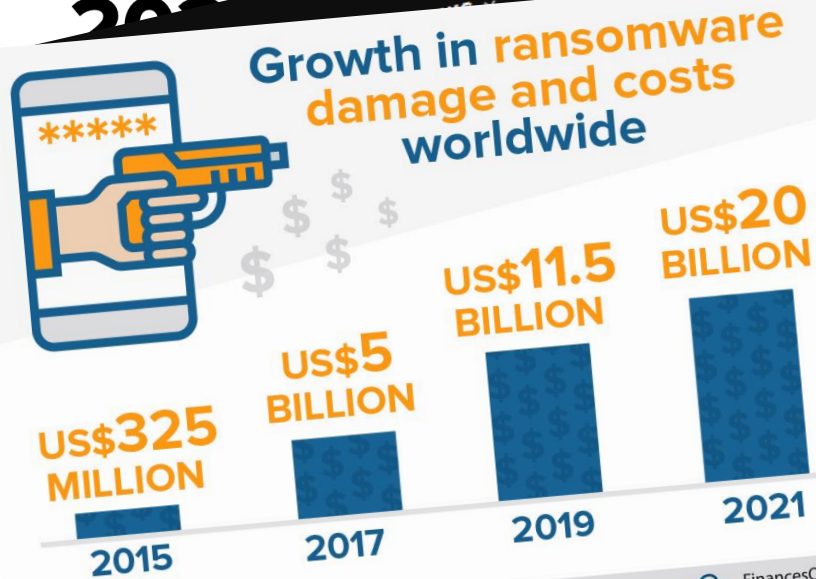




# Why Ransomware?

POLITICS

## U.S. banks processed billion in ransom



### Yet ANOTHER a million massive multi-state healthcare delays and ambulance diversions

- Have YOU or anyone you know been impacted by these cyber-hacked?
- OakBend Medical Center said 500,000 individuals were affected
- Cybercrime group Daixin Team claimed responsibility
- The hospital group is being sued by

comparitech

## Ransomware attacks on US schools and colleges cost \$3.56bn in 2021

## UBER'S INTERNAL SYSTEMS COMPROMISED BY AN 18 YEAR OLD

# Ransomware Lifecycle

## Six Steps of a Ransomware Attack

Distribution

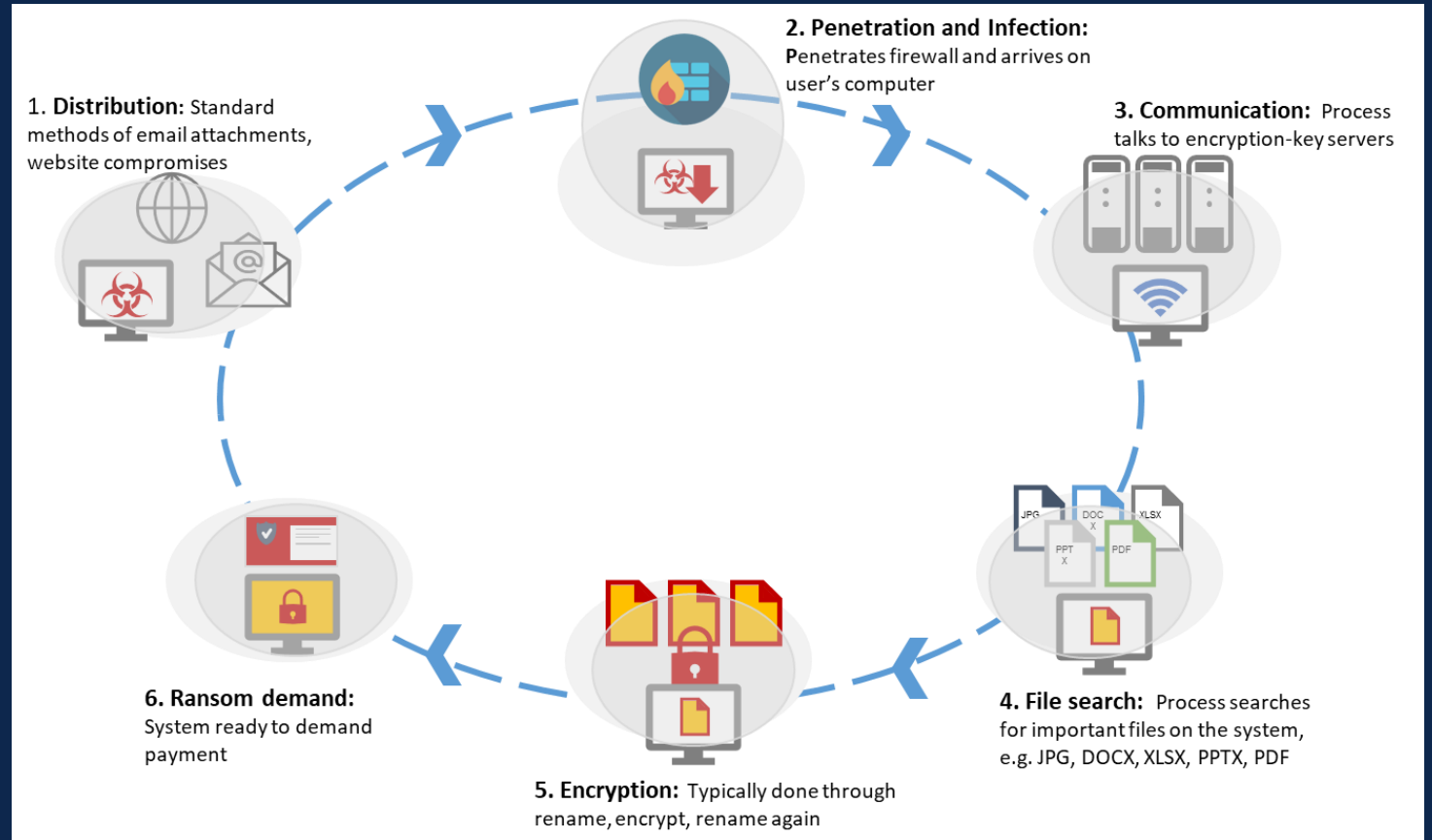
Penetration/Infection

Communication

File Search

Encryption

Ransom Demand



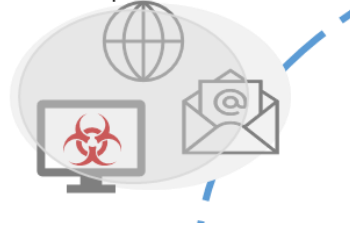
# Ransomware Sequence

## Six Steps of a Ransomware Attack

### Distribution

- Email is the primary attack vector
- Malware docs (pdfs, word doc, attachments)
- URLs. Click on a URL and you are accessing malware
- Compromised login credentials

**1. Distribution:** Standard methods of email attachments, website compromises

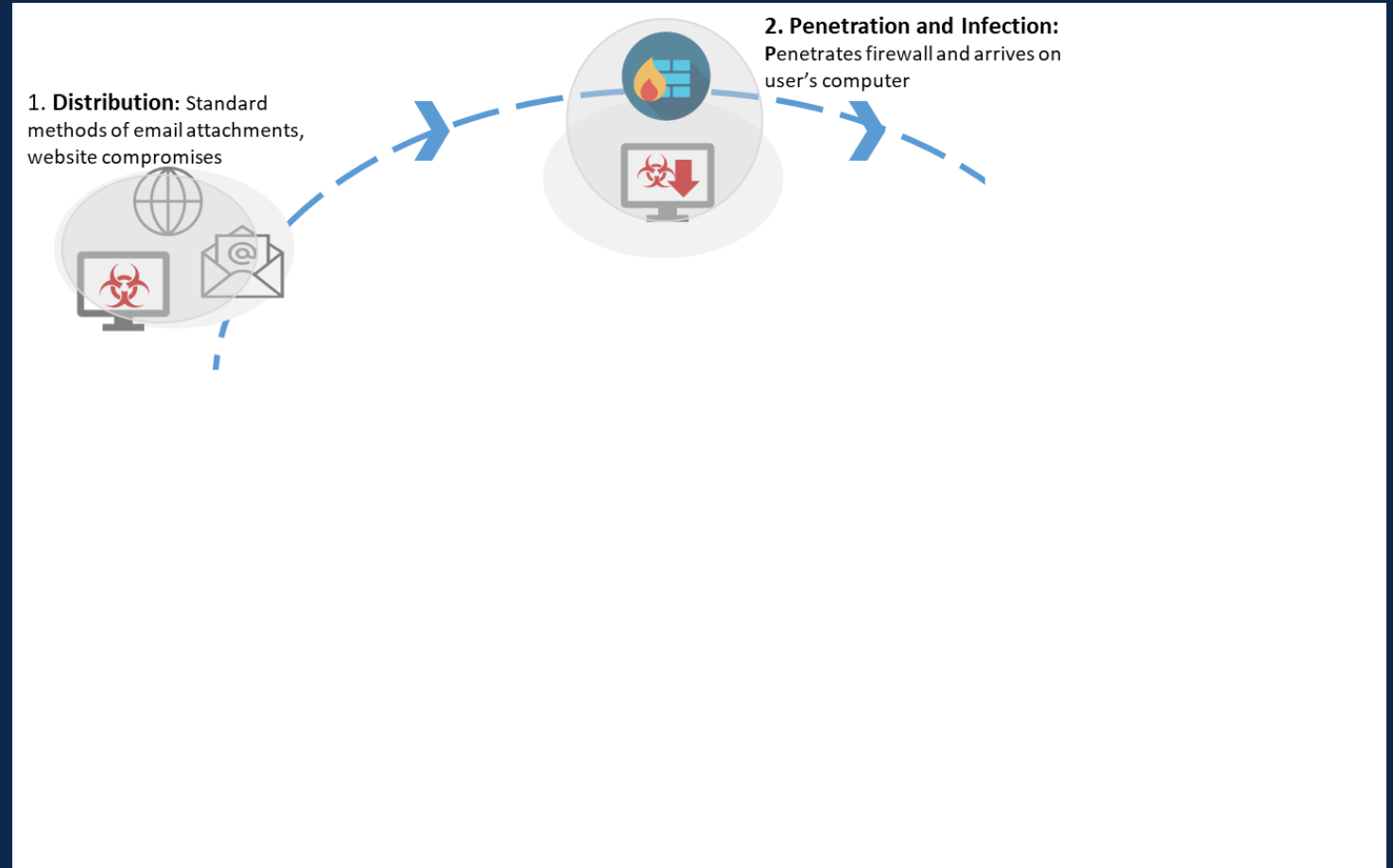


# Ransomware Sequence

## Six Steps of a Ransomware Attack

### Penetration/Infection

- The malware passes through the firewall and is introduced onto the target device (laptop, desktop, server)
- The firewall does not recognize the malware as malware
- Some standard anti-virus software may be able to stop some infections
- Typically, more sophisticated Malware Detection is needed

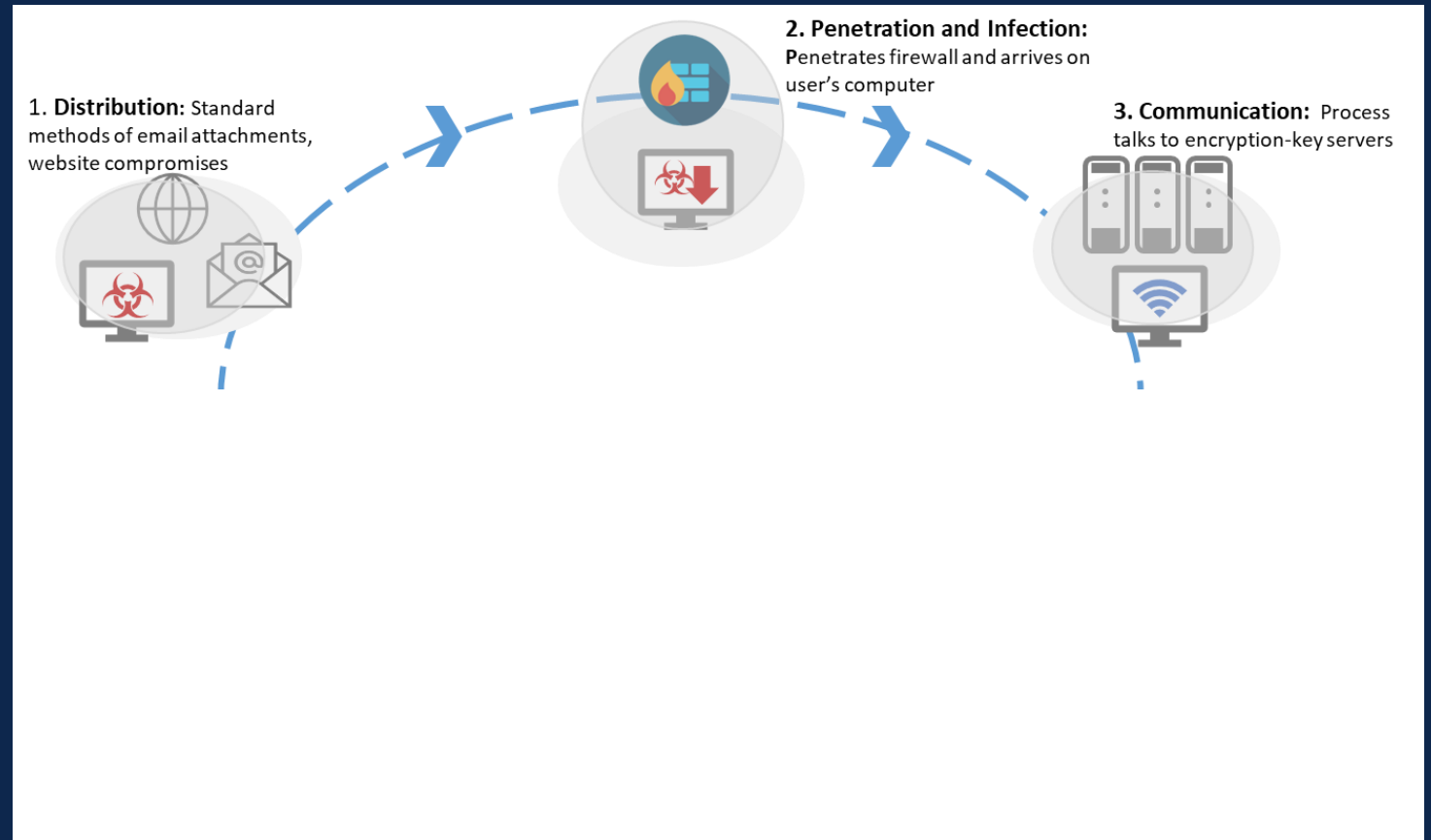


# Ransomware Sequence

## Six Steps of a Ransomware Attack

### Communication

- Once malware is on the machine, it will then connect out to command and control (C2) servers to download additional malware and an encryption key
- DNS (Domain Name Server) protection would be able to block the process

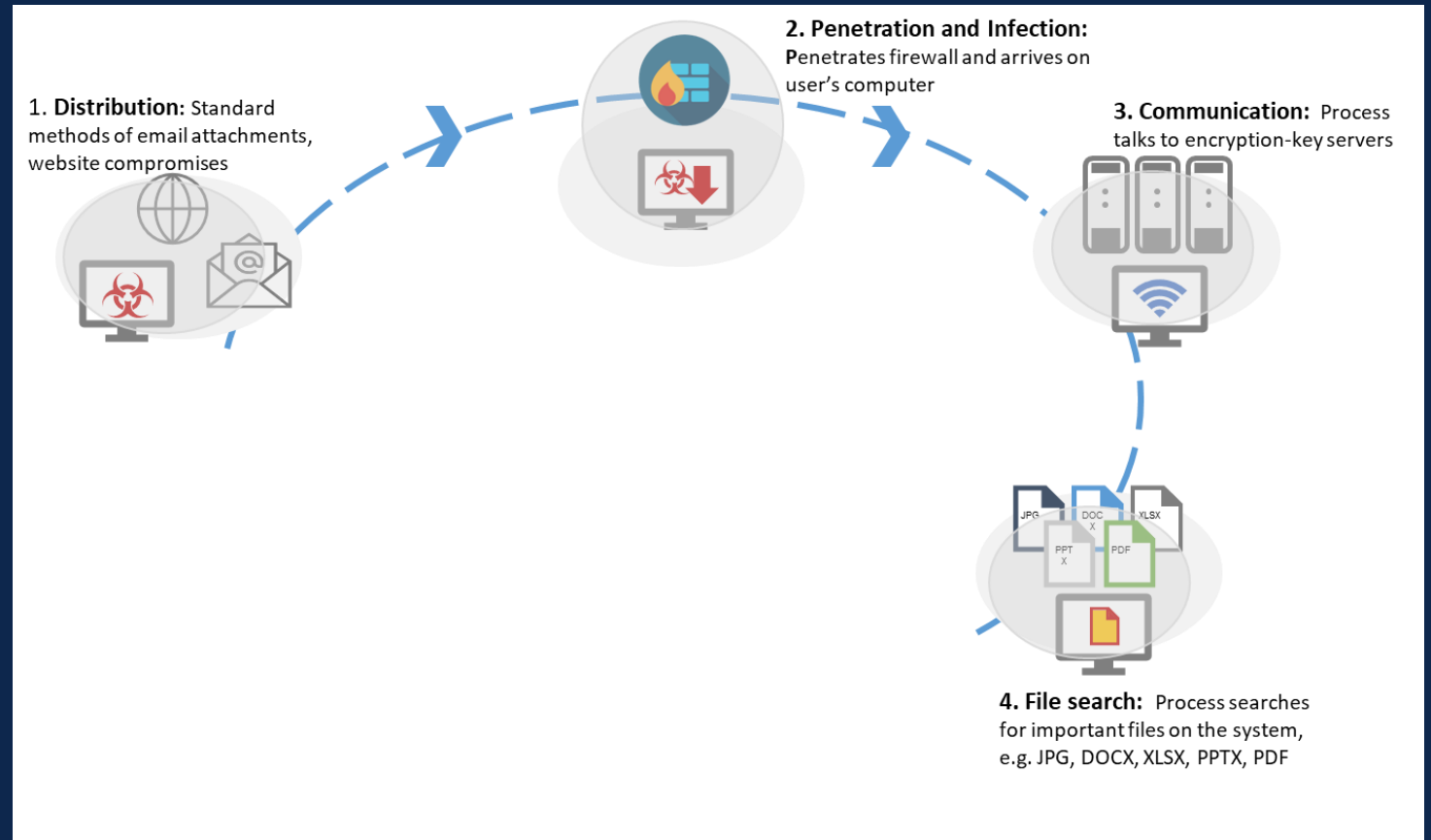


# Ransomware Sequence

## Six Steps of a Ransomware Attack

### File Search

- The malware will attempt to escalate privilege
- The malware will then move through the network laterally and gather any and all sensitive data that can be used to blackmail the organization or individual
- The data will then be exfiltrated to the command and control (C2) server

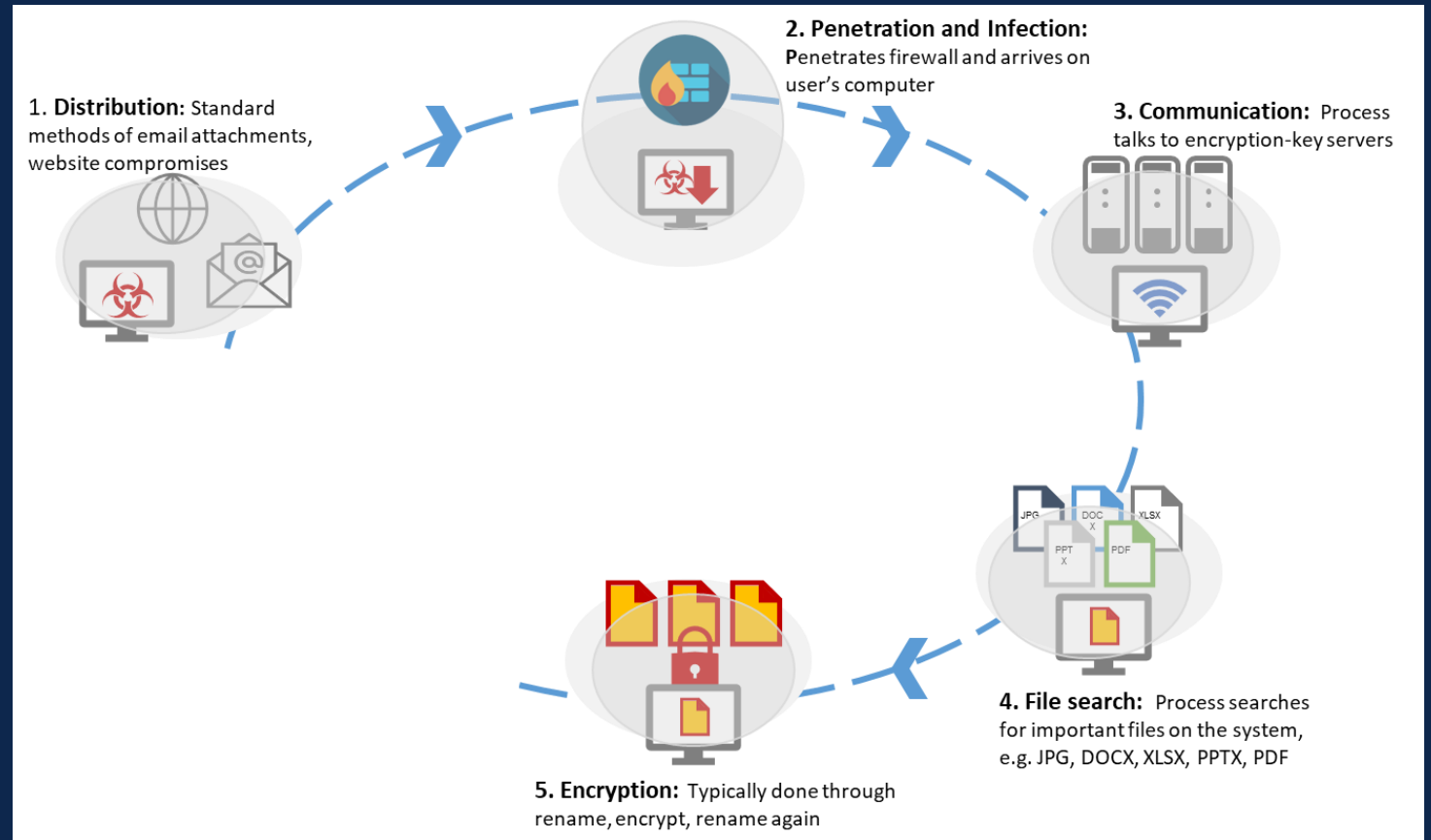


# Ransomware Sequence

## Six Steps of a Ransomware Attack

### Encryption

- After sensitive data has been exfiltrated, the malware will then activate the encryption keys downloaded from the command and control (C2) server



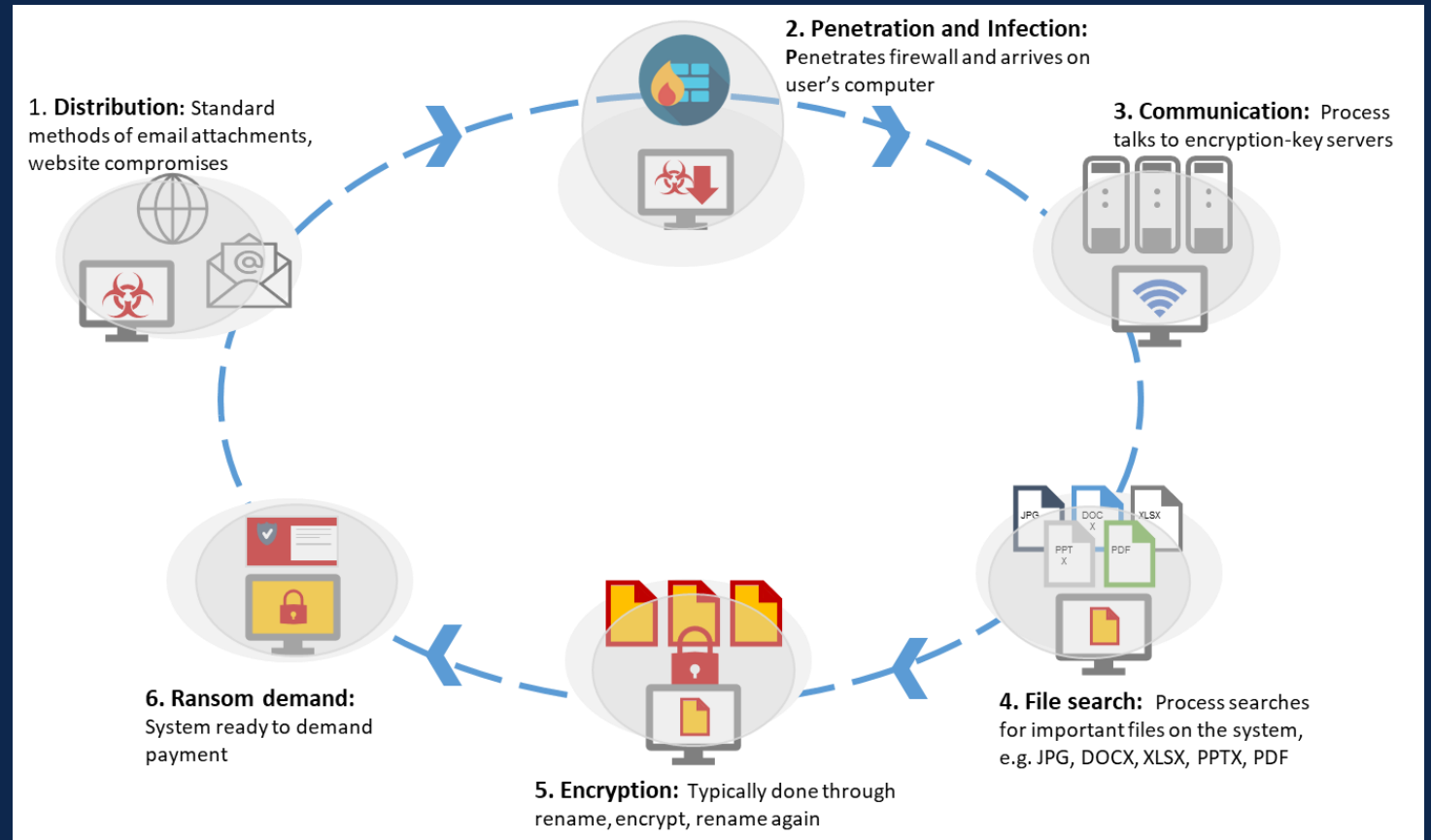


# Ransomware Sequence

## Six Steps of a Ransomware Attack

### Ransom Demand

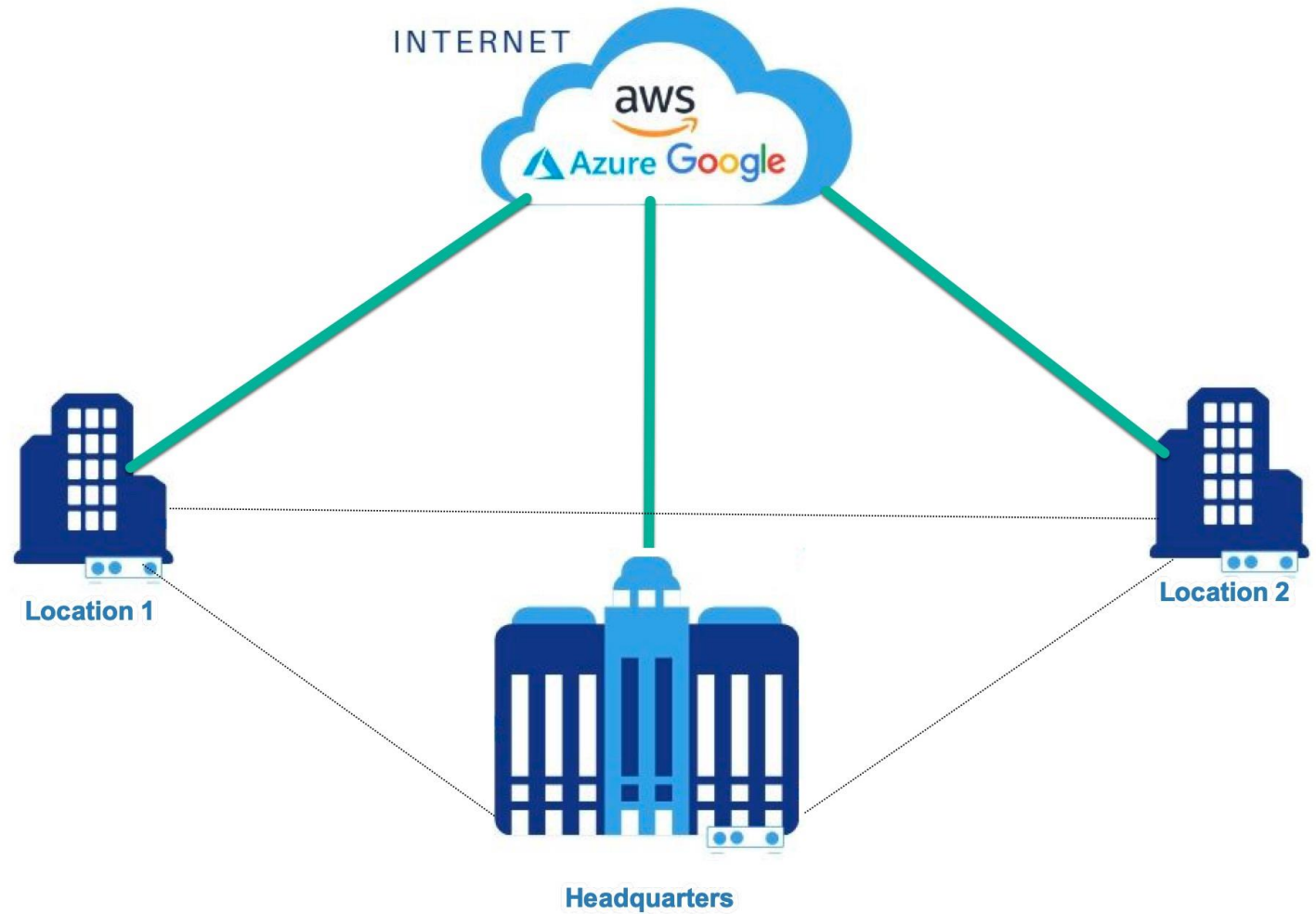
- At this point, the hackers demand a ransom to unlock the encrypted files and systems
- As insurance, hackers will threaten to release the exfiltrated data





- 3 Locations
- Each location connects directly to the internet
- In addition, 55 contract and remote workers spread throughout the region

# Code4U Network



# Issue #1

The data and resources are in the cloud.

The people are everywhere. How to access safely?

## Issue #2

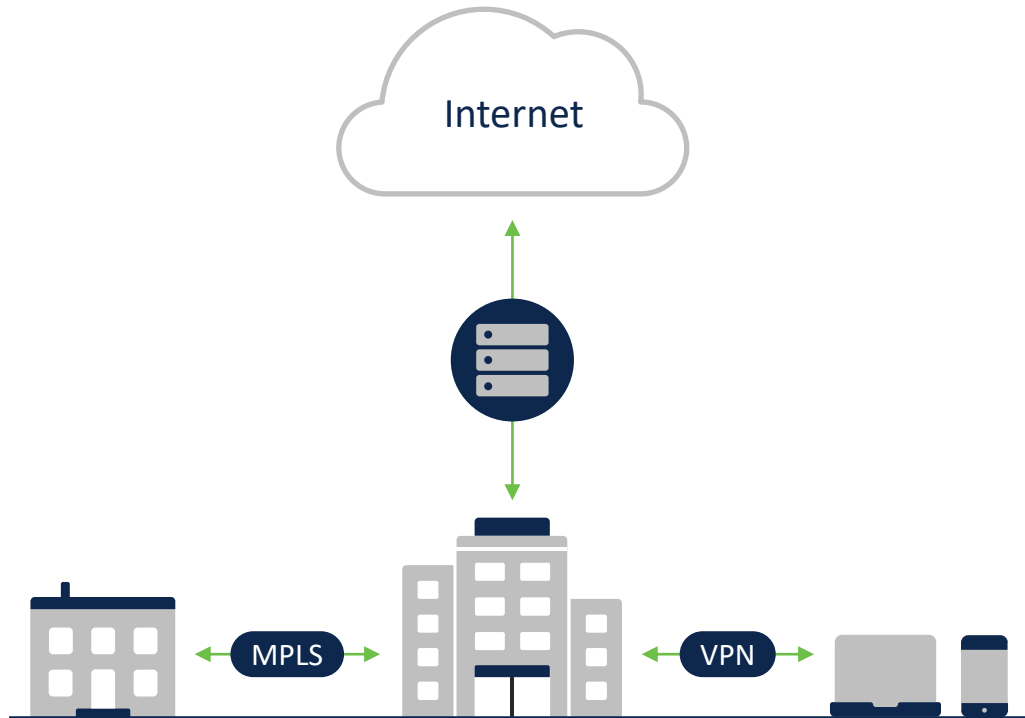
How to provide firewall type inspection of incoming and outgoing traffic when the users are no longer centralized?

# Issue #3

Even "safe" websites may contain links that connect to malware. How do we allow employees to browse with confidence?

# Network transformation

Before



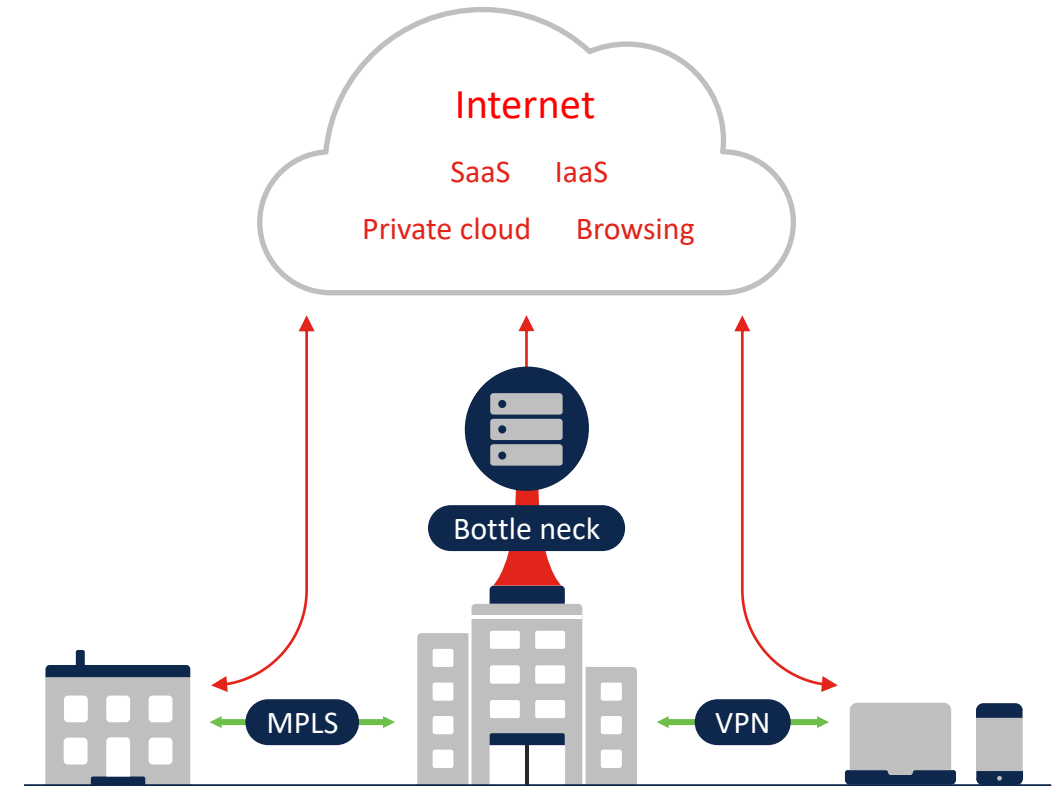
Apps: Hosted in datacenter

Users: Connected to corporate network to work

Network: Centralized

Security: On-premises security stack

What's changed



Apps: More hosted in the cloud

Users: More work done off-network

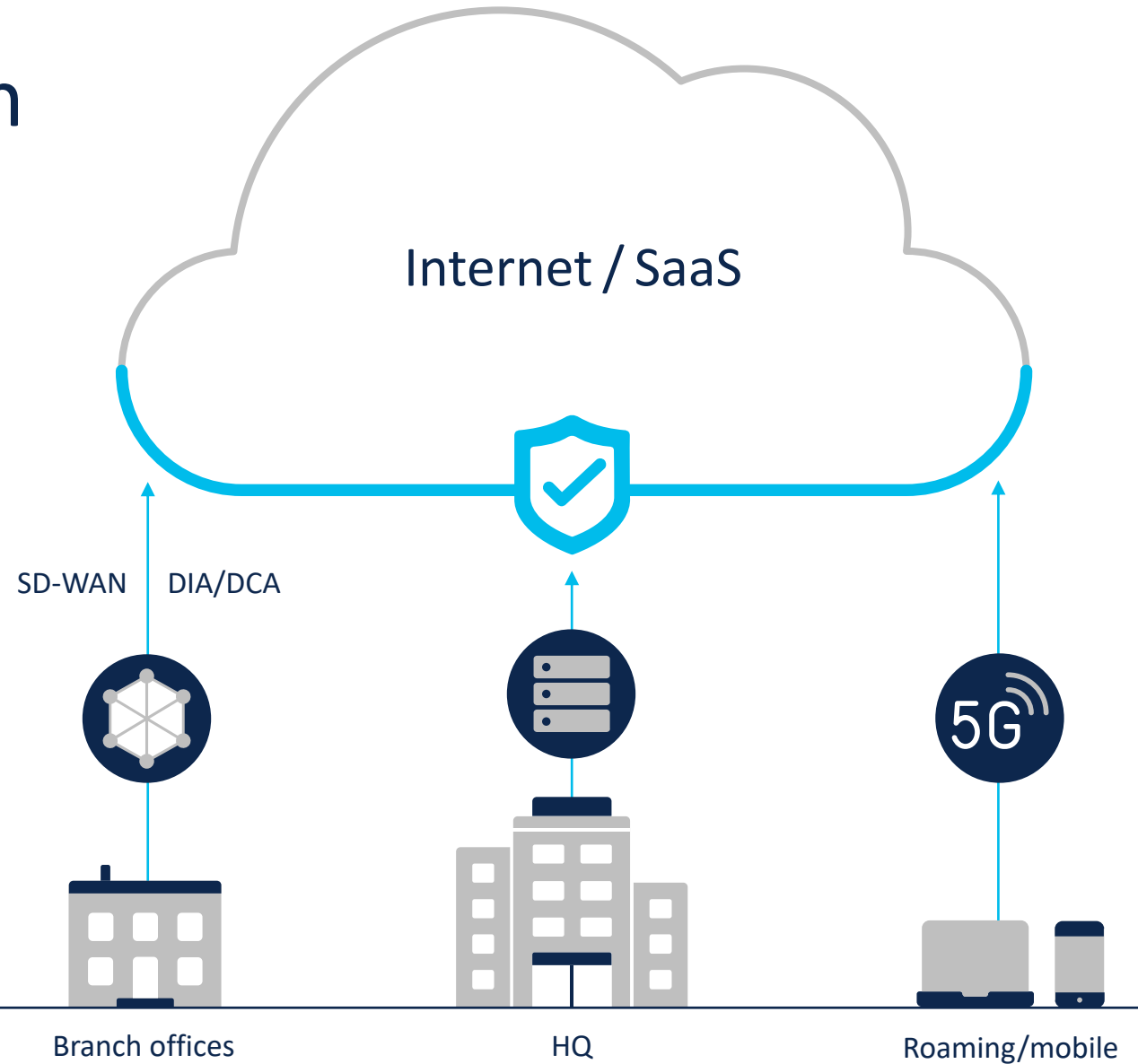
Network: De-centralized

Security: Gaps in protection

# A more modern approach

Security:  
Enforced at the cloud edge

Network:  
Optimized routing from anywhere  
to the cloud



# Cisco Umbrella

Secure access to the internet

# Umbrella

First line of defense against internet threats



Learn

Intelligence to see attacks before they launch



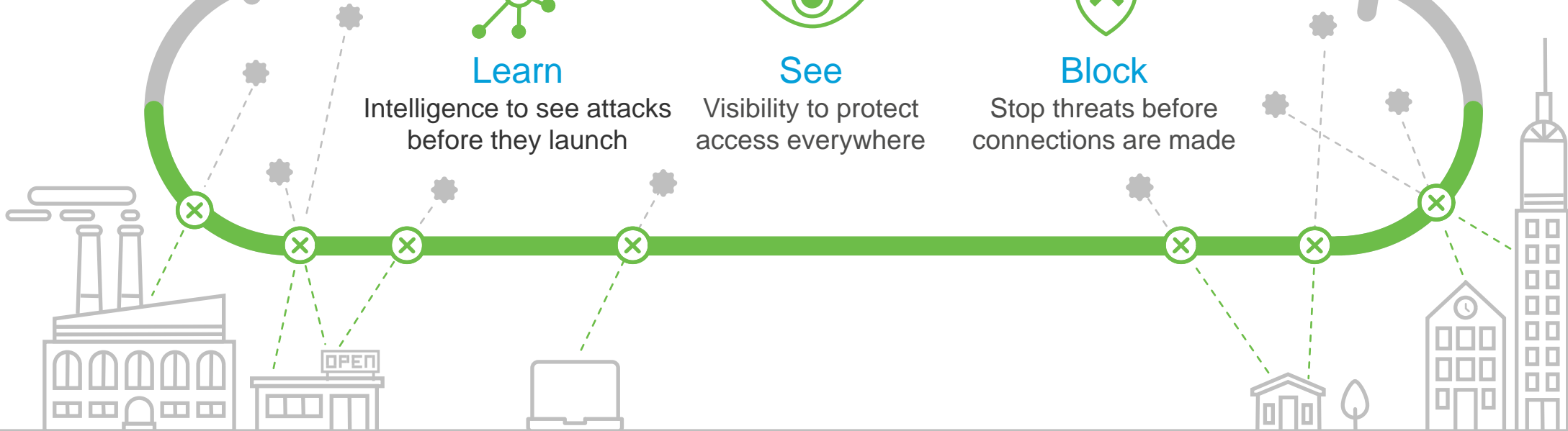
See

Visibility to protect access everywhere



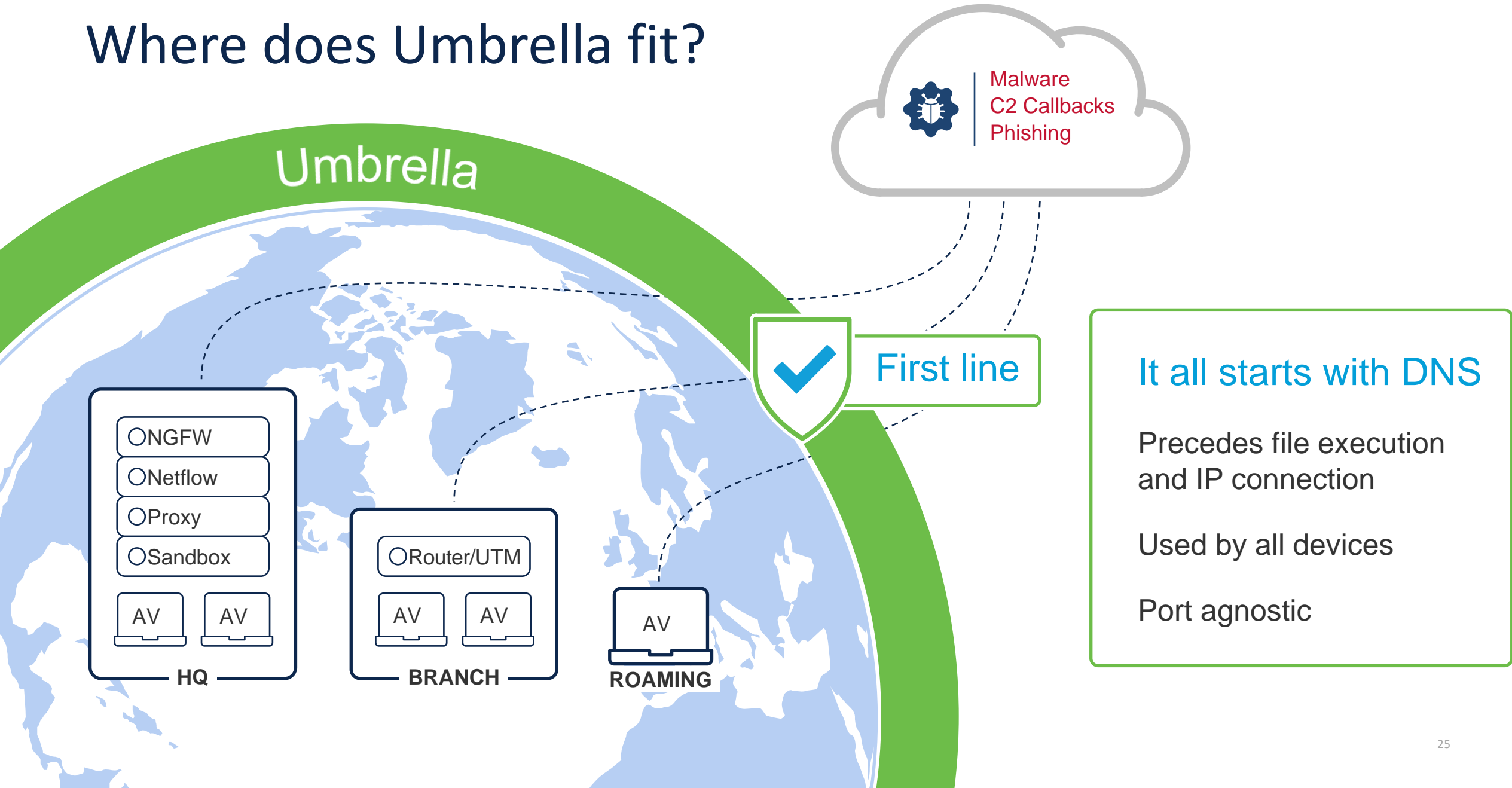
Block

Stop threats before connections are made





# Where does Umbrella fit?



Malware  
C2 Callbacks  
Phishing



First line

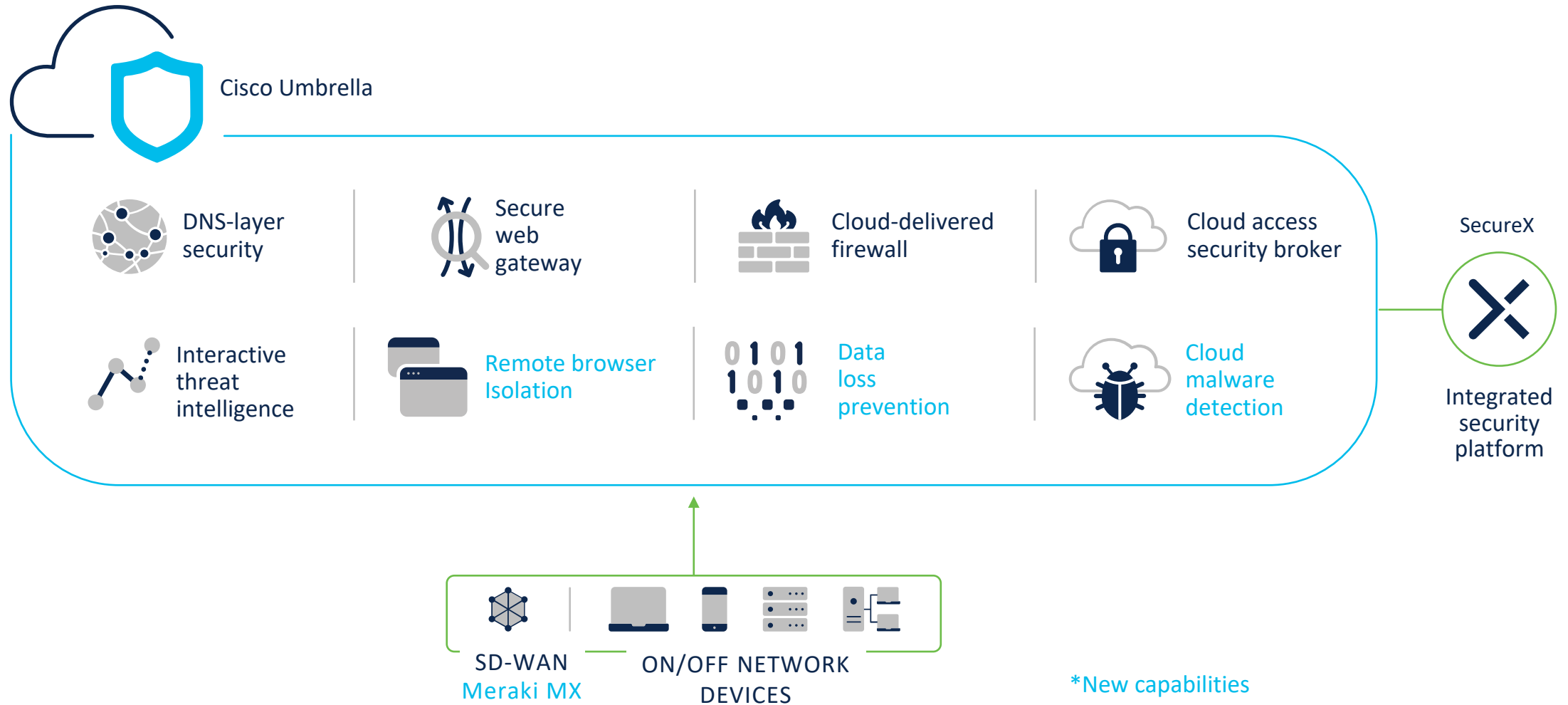
It all starts with DNS

Precedes file execution  
and IP connection

Used by all devices

Port agnostic

# Cisco Umbrella



# Umbrella cloud-delivered firewall

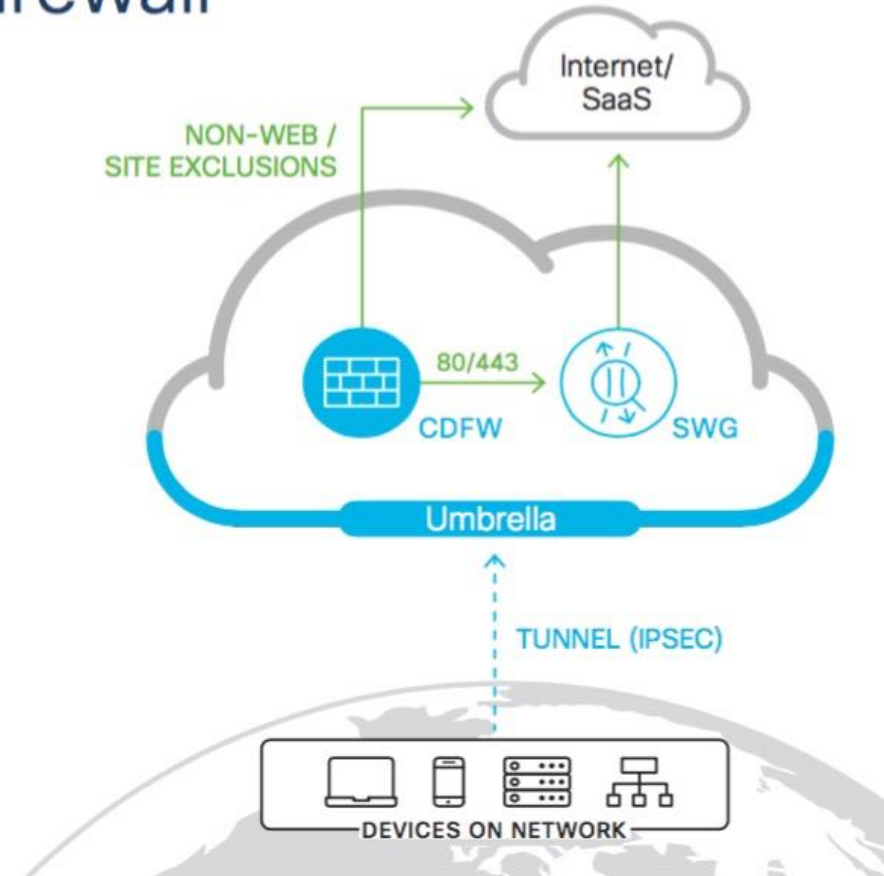
## Layer 7 Application Visibility and Control

Block high risk, non-web applications and protocols (Layer 7 application visibility and control / AVC)\*

Centrally manage IP, port, and protocol rules (Layer 3 / 4 and 7)

Tunnel all outbound traffic to Umbrella

Transparently forward web traffic on ports 80/443 to secure web gateway



# Application visibility and control

Extends across enforcement points

## DNS-layer security

- Visibility into cloud apps used in organization
- Identify potential risk and block specific apps (16K apps discoverable)

## Secure web gateway

Granular control of web apps over HTTP/S (ports 80/443):

- Block uploads to cloud storage apps
- Block posts/shares to social media apps
- Block attachments to webmail apps
- Tenant restrictions

## Cloud-delivered firewall

- Layer 7 Application Visibility and Control \*
- Extends visibility, protection, control to:
  - Non-web (non-HTTP/S) traffic
  - Apps not performing DNS lookup
  - Apps that use hard-coded IP addresses and do not perform DNS lookup
  - Apps where signature-based detection (not based on IP, domain, URL) is required to detect and block

\*Limited availability



# Data loss prevention

## Challenge

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More cloud application usage leads to higher risk of malicious or inadvertent sensitive data loss



# Data loss prevention

## Capabilities

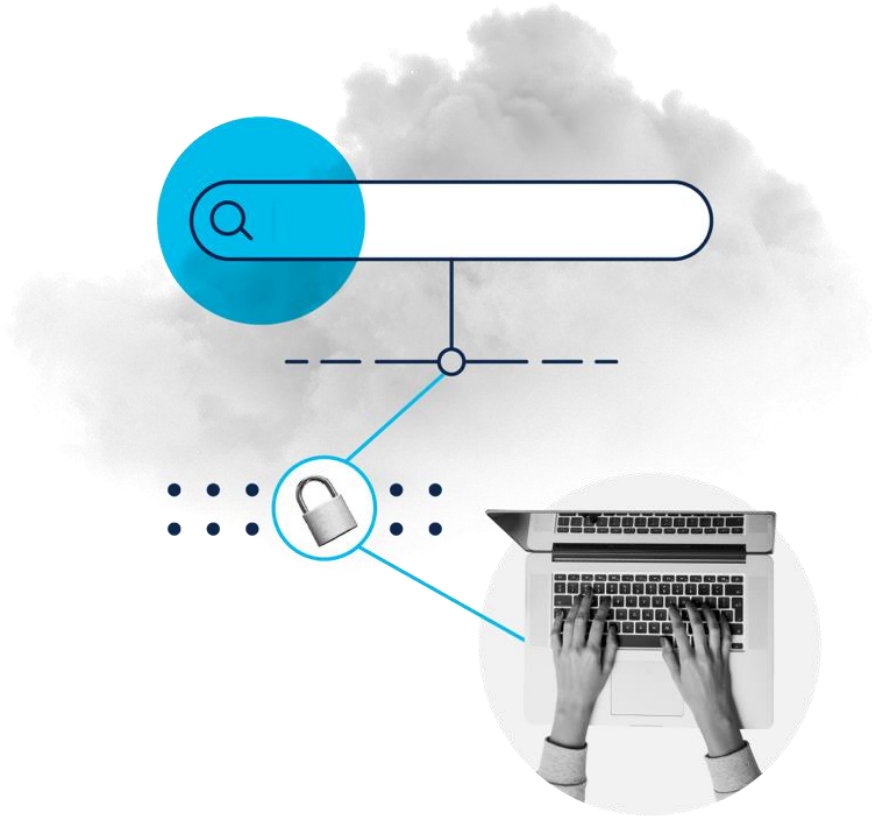
- Monitor and enforce in real time
- Inspect data in-line with full SSL inspection
- Create flexible policies with 80+ pre-built dictionaries (customizable)
- Provides detailed incident reporting



## Limited Availability

## Results

- ✓ Discover and block sensitive data being transmitted to unwanted destinations
- ✓ Prevent data exfiltration
- ✓ Support compliance mandates



# Remote browser isolation

## Challenge

Deliver a secure browsing experience with protection from zero-day threats

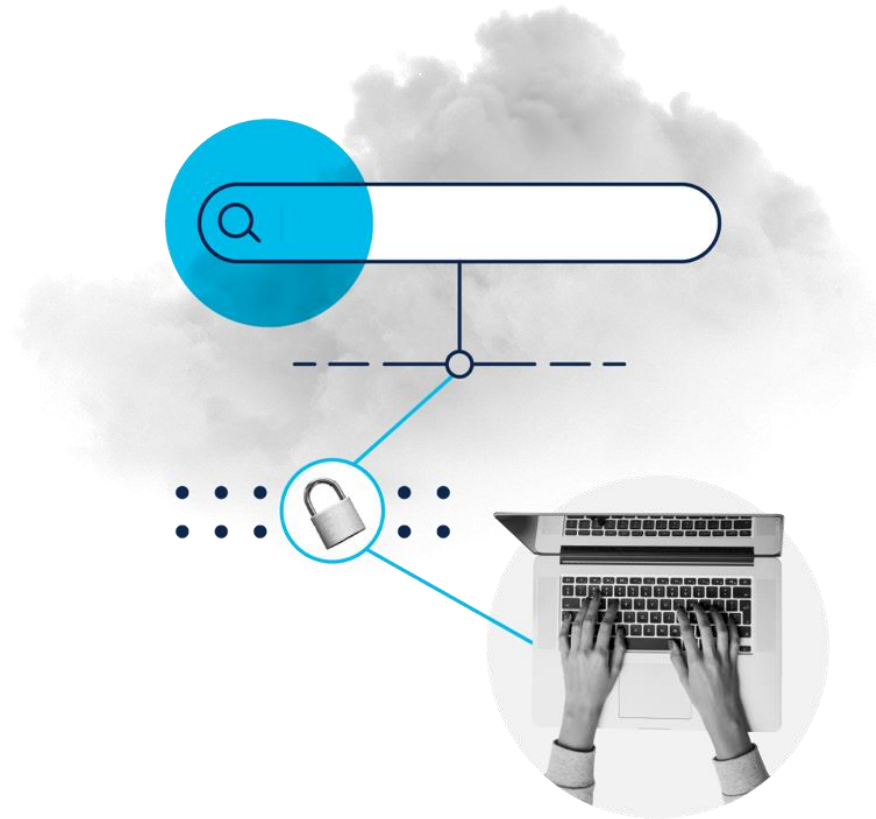




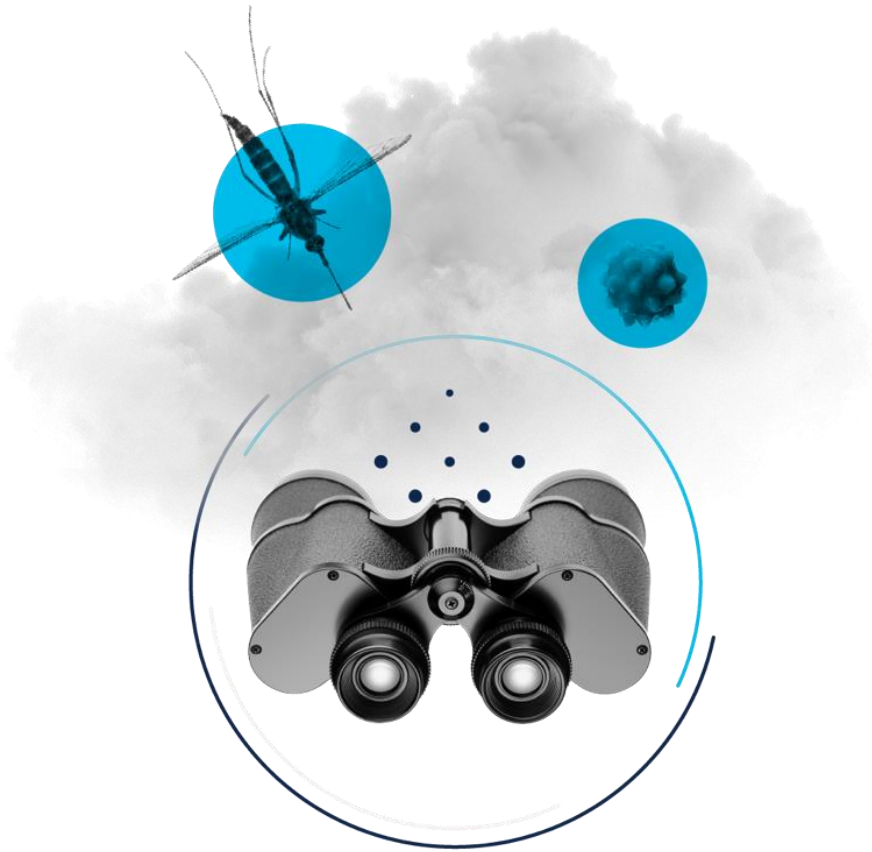
# Umbrella remote browser isolation (RBI)

Optional add-on provides more protection for risky destinations & users

- Provide air gap between user, device and browser-based threats
- Deploy rapidly without changing existing configuration
- Deliver a secure browsing experience with protection from zero-day threats
- Boost productivity by expanding safe access to risky destinations and protecting high risk users







# Cloud malware detection

## Challenge

Greater use of cloud storage applications increases the potential for malware infections



# Cloud malware detection

## Capabilities

- Scan cloud file storage repositories
- Detect cloud malware
- Automatically delete or quarantine malicious files



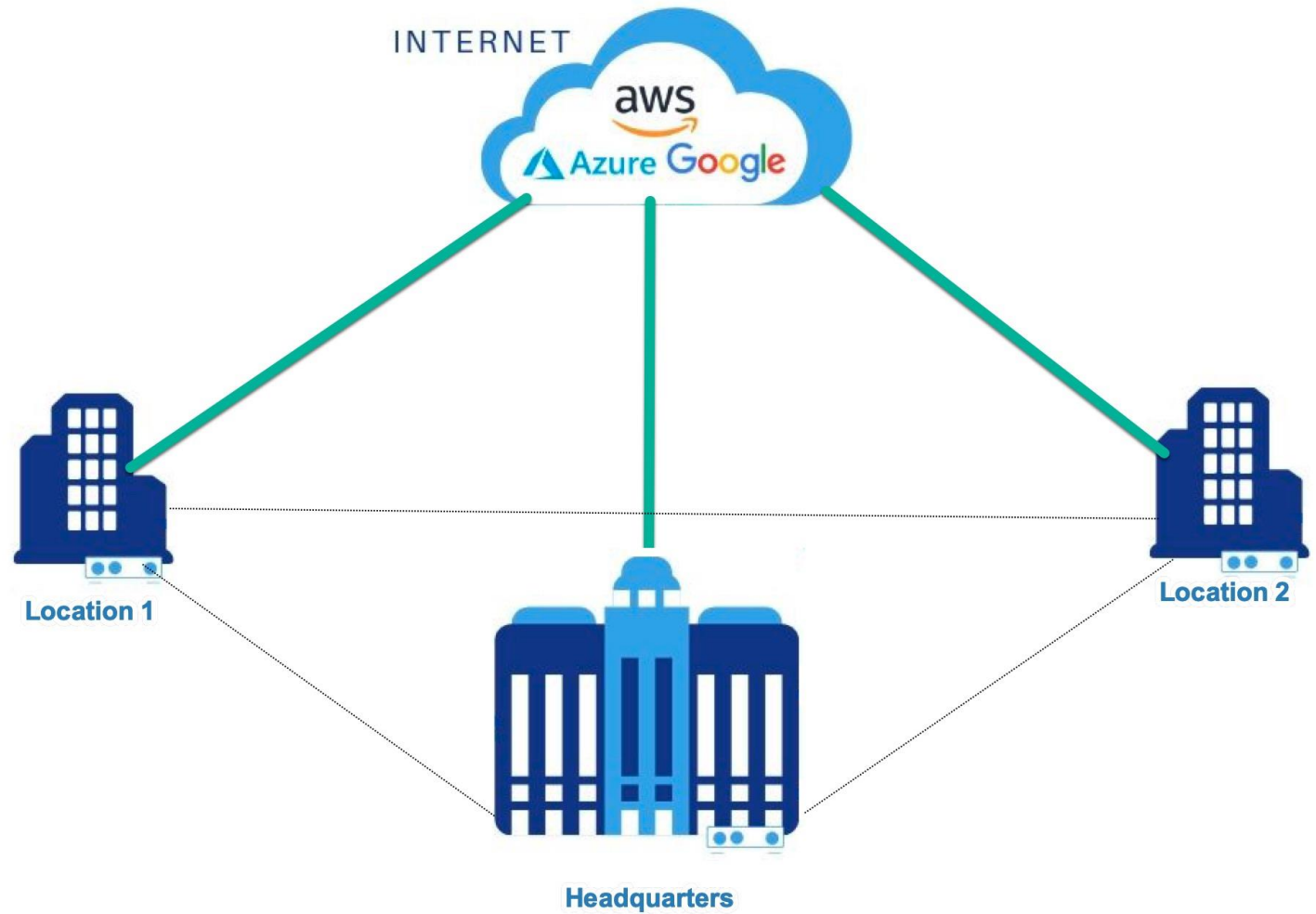
Limited Availability

## Results

- ✓ Safely move critical applications to the cloud
- ✓ Prevent malware infections from third-party cloud applications
- ✓ Prevent the spread of cloud malware infections

- 3 Locations
- Each location connects directly to the internet
- In addition, 55 contract and remote workers spread throughout the region

# Code4U Network



# Issue #1

The data and resources are in the cloud.

The people are remote. How to access safely?

**Umbrella = Cloud  
Security**

## Issue #2

How to provide firewall protection for the protection of incoming and outgoing traffic when the users are no longer centralized

**Umbrella w/ Cloud  
Delivered Firewall**

## Issue #3

Even "safe" websites that connect to malware can allow employees to be infected. How do we isolate these risks that allow malware to spread? How do we isolate these risks that allow malware to spread?

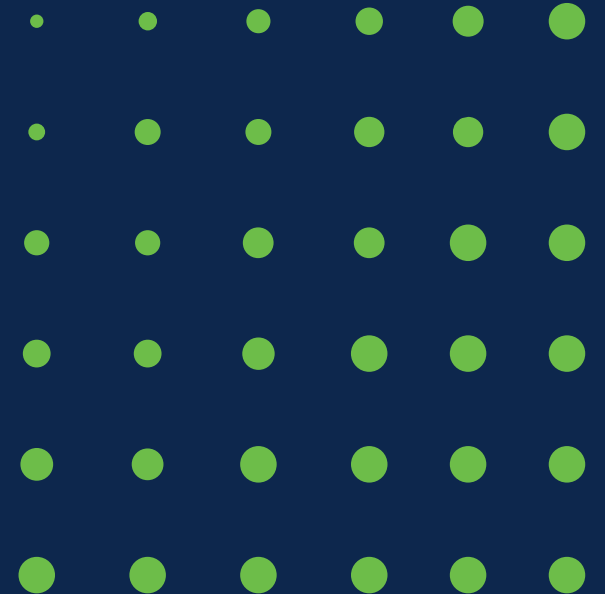
**Umbrella w/  
Remote Browser  
Isolation**

# Cisco Umbrella Package Comparison

	DNS Essentials	DNS Advantage	SIG Essentials	SIG Advantage
	Block threats at the DNS layer across your enterprise in minutes without added latency	Get DNS protection plus additional web security and threat insights to speed up investigations	Deploy advanced security functions and simplify management with the most effective security in the industry	Unlock the highest levels of protection and control with advanced security functions like layer 7 firewall with IPS, DLP, and more
Licencing	By # of users	By # of users	By # of users	By # of users
<b>Security &amp; Controls</b>				
DNS-layer security				
Block domains for malware, phishing, botnet, and other high risk	●	●	●	●
Block domains from Cisco SecureX, direct integrations (Splunk, Anomali, & others) and custom lists using enforcement API	●	●	●	●
Block direct-to-IP traffic for C2 callbacks that bypass DNS <sup>1</sup>		●	●	●
Secure web gateway (SWG)				
Proxy web traffic for inspection		Traffic associated with risky domains via selective proxy	All web traffic	All web traffic
Decrypt and inspect SSL (HTTPS) traffic		With selective proxy	●	●
Enable web filtering	By domain or domain category	By domain or domain category	By domain, URL, or category	By domain, URL, or category
Create custom block/allow lists	Of domains	Of domains	Of URLs	Of URLs
Block URLs based on Cisco Talos and other feeds; block files based on AV Engine and malware defense		With selective proxy	●	●
Use malware analytics (sandbox) on suspicious files			500 samples/day	Unlimited samples
Use retrospective security to identify previously-benign files that became malicious			●	●

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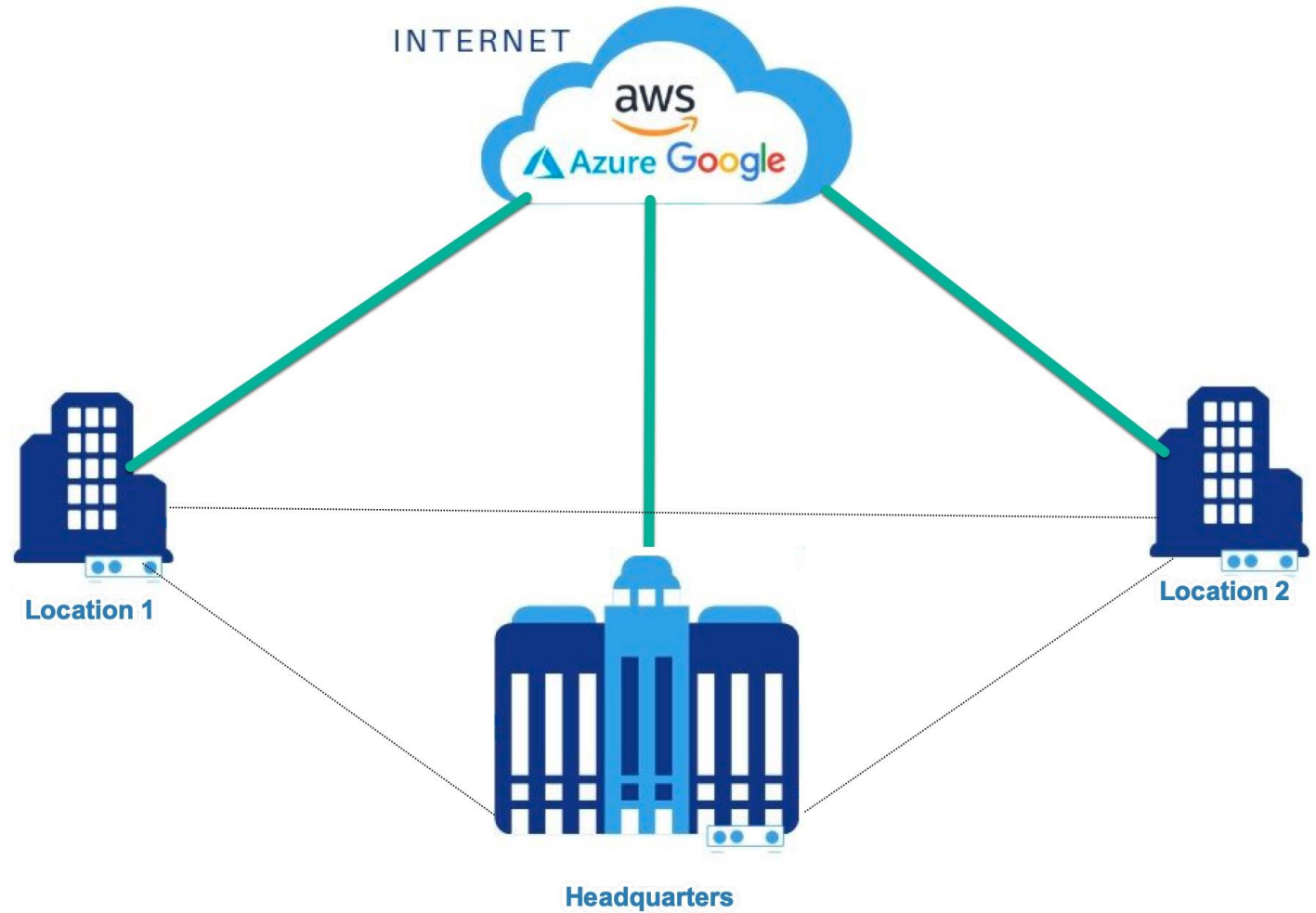
# Cisco DUO: Establish user trust with MFA





- 3 Locations
- Each location connects directly to the internet
- In addition, 55 contract and remote workers spread throughout the region

# Code4U Network



# Scenario #1

I gain the username and password of one of your employees and attempt to log into your network.

Am I successful?

# Scenario #2

I am an employee of your organization. My laptop is running an outdated operating system with known vulnerabilities.

Am I able to access corporate resources?

# Scenario #3

I am a hacker and I have penetrated your network. I am now attempting to access your most sensitive applications.

What controls are in place to stop me?

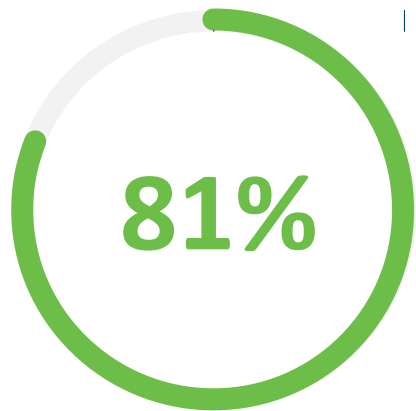
# Shift in IT Landscape

Users, devices and apps are everywhere



# Threats Today, As a Result

A new approach to security is needed – zero trust – to address identity, app & network threats.



## Targeting Identity

81% of breaches involved compromised credentials



## Targeting Apps

54% of web app vulnerabilities have a public exploit available



## Targeting Devices

300% increase in malware variants targeting IoT devices

# Colonial Pipeline Ransomware Attack

## Timeline/Details:

**Prior to May 6:** Eastern European hacker group DarkSide infiltrates Colonial Pipeline's network and steals 100s of gigabits of data

**May 6:** Hackers Launch Ransomware Attack on Colonial Pipeline – Largest Pipeline in the US. Colonial Pipeline shuts down the pipeline.

**May 7:** Colonial Pipeline pays near \$4.4 million (USD) Ransom

**May 10:** FBI confirms DarkSide Ransomware is responsible for the attack.

**May 12:** Over 1000 fuel stations run out of gas amid "panic buying"

**May 12:** Colonial Pipeline restarts operations



## Result

The largest cyberattack on an oil infrastructure target in the history of the United States

Costs in the the tens of millions

And the  
source of the  
breach...

“

## A single compromised password

*“The hack that took down the largest fuel pipeline in the U.S. and led to shortages across the East Coast was the result of a single compromised password.”*

*Hackers gained entry into the networks on April 29 through a VPN account. The account was no longer in use at the time of the attack but could still be used to access Colonial’s network.*

*The VPN account, which has since been deactivated, didn’t use **multifactor authentication (MFA)**, a basic cybersecurity tool, allowing the hackers to breach Colonial’s network using just a compromised username and password.”*

*Bloomberg 6.4.21*



# Zero Trust Security



# Zero Trust Security

Never trust...  
...always verify



Who are you?

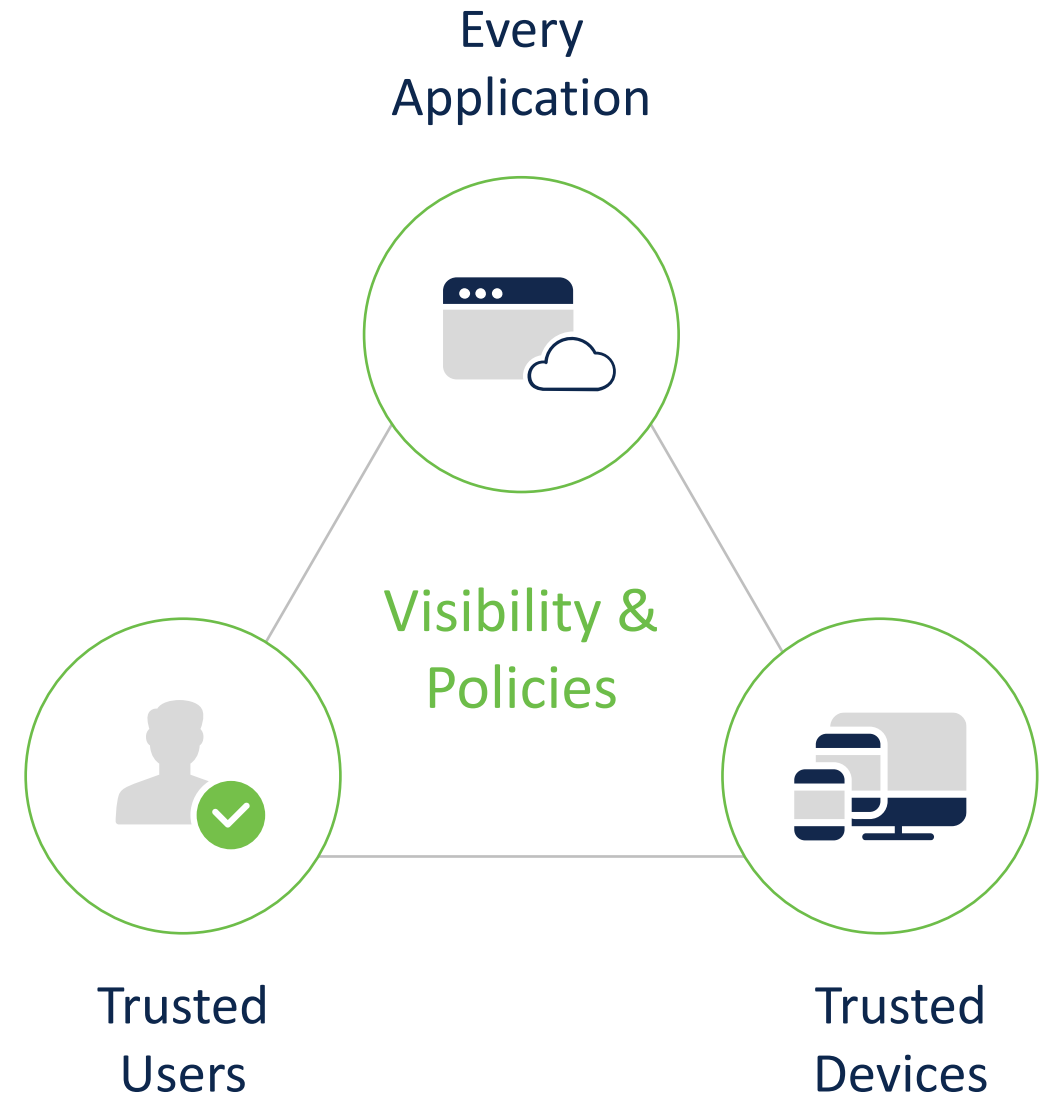
Is your network access device safe?

What applications are you accessing?



# Cisco Duo delivers Zero Trust for your Workforce

by verifying the identity of users  
and the health of their devices before  
connecting to the applications they need







## The scope of Cisco DUO

900M

Authentications  
Per month

37 Bill

Devices Protected

436K

Unique Applications

# World's Easiest and Most Secure MFA

- Instantly integrates with all apps
- Users self-enroll in minutes
- Users authenticate in seconds; no codes to enter



# Broadest Range of Multi-Factor Authentication (MFA) Options

- Configure authentication options for each application or group of users
- Enable multiple option for users for ease of use and flexibility



Wearables



Push



Phone Call



Soft Token



Biometrics



U2F



Hardware Tokens



SMS

# Meet Compliance Requirements

Every security best practices guide and regulation asks for MFA and device visibility



Meet MFA requirements outlined in PCI-DSS 3.2 Section 8.3



Helps meet NIST 800-63 and 800-171 access security requirements



Meet DEA's EPCS requirements when approving e-prescriptions



Aligned with GDPR data protection laws in Europe



Meet FFIEC requirements for financial applications



Get visibility into personal devices used to access PHI

# Customer Story

## Facebook

### Challenge

- Protect developers as they access internal networks
- Ease of Use

### Solution

- DUO with Yubico keys
- Multiple authentication methods
- Initially deployed on Linux servers and then spread through organization.



**Duo grew organically at Facebook, from protecting 300 to more than 10,000 users.**

**Facebook uses Duo's solution to reduce friction and make security easy for their internal team.**

“Facebook is a very fast-paced environment and we needed technologies that would allow us to maintain that pace. Because of the ease of use of Duo, we have seen minimal support and overhead costs. Other technologies didn't fully support our need to allow multiple and rapid logins to SSH sessions.”  
- John Flynn – Information Security Manager



# Cisco DUO - Device Trust

Assess the health and security posture of any device



# Compromised Devices Can Access Your Data

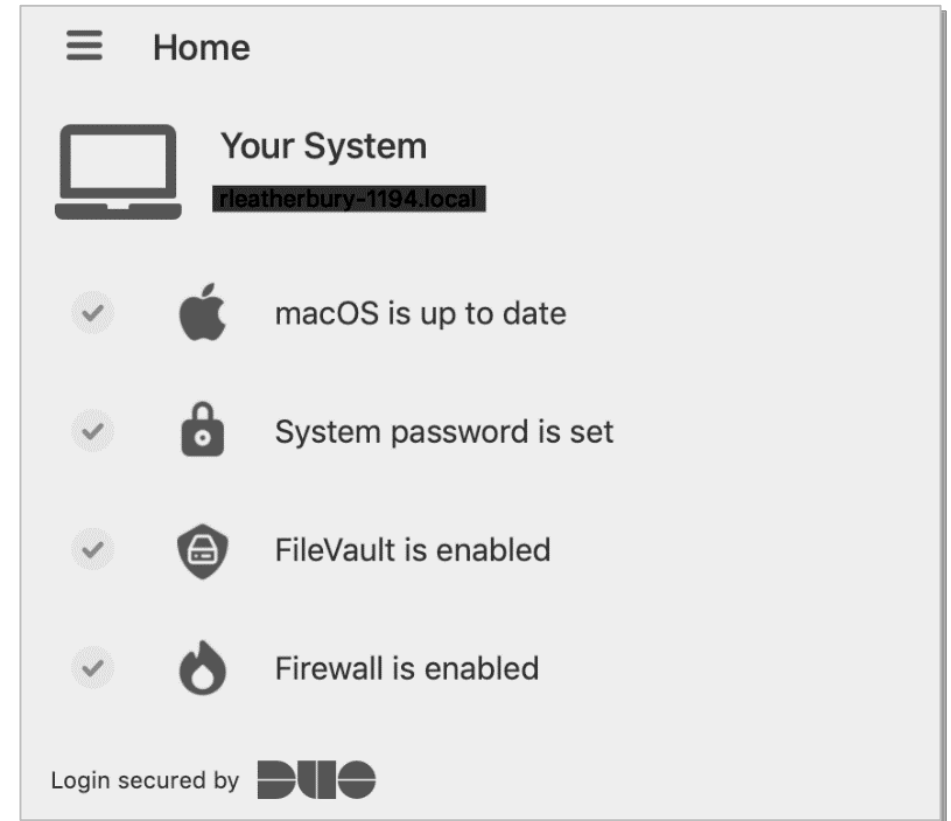
- Admins lack time to patch all corporate (managed) devices
- End users access data with personal (unmanaged) devices
- End users don't want admins to take control of personal devices



of vulnerabilities exploited will be ones known by security team for at least one year (through 2021)

# Deep visibility into laptops and desktops

- Laptop / desktop security health
- Check devices before they login
- Corporate managed and BYO devices
- Supports web-based applications
- Windows 10 and MacOS



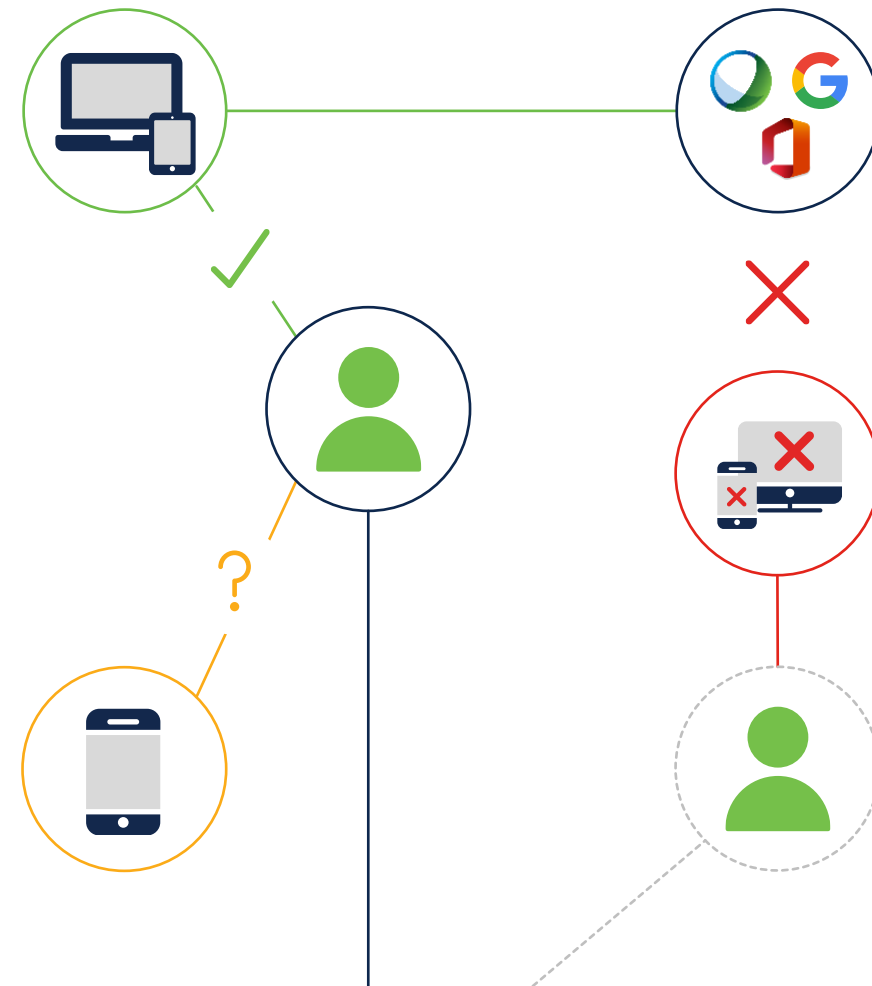
# Protect Every Application

Manage and control who is allowed to access applications



# Enforce Adaptive Policies

- Create customizable security policies
- Enforce Global, App & Group Level controls
- Establish a level of trust based on users and devices



# Secure Any Corporate Application

Proprietary Apps (APIs)



Internal Applications (VPNs)

Microsoft Environments



Cloud Applications

Cloud Services



Web Applications

Unix Devices (SSH Sessions)



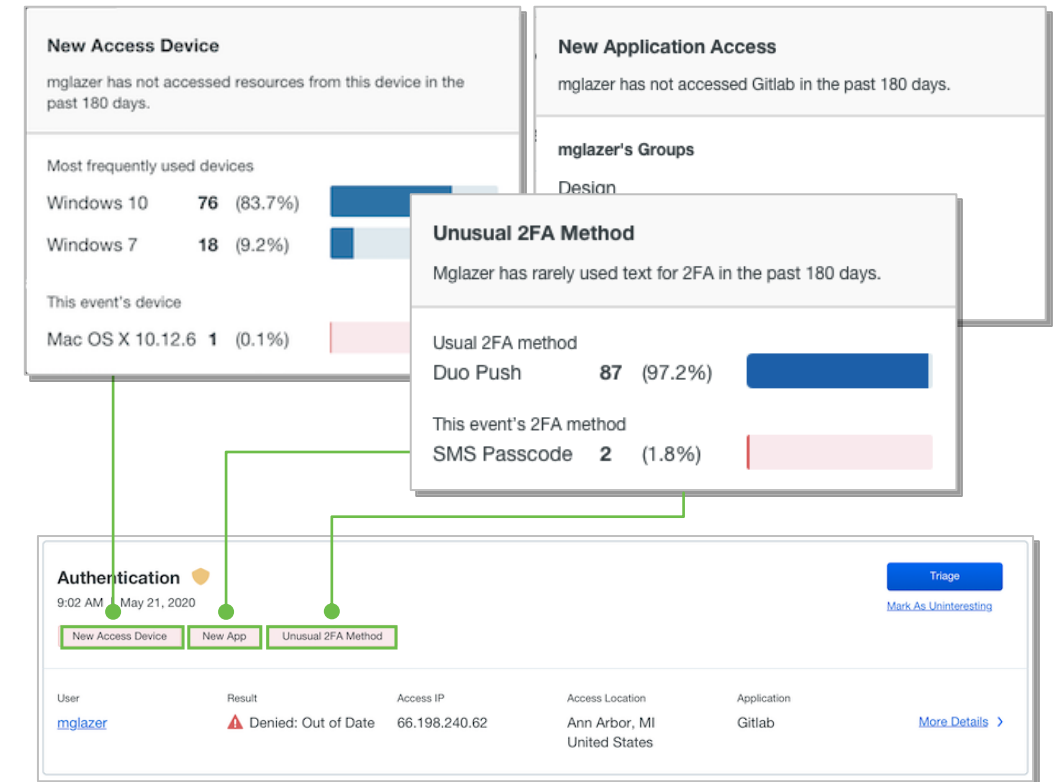
SAML 2.0 Applications



Integration documents are available at [duo.com/docs](https://duo.com/docs)

# Monitor Access Risk

- Analytics engine evaluates **historical & contextual access** patterns
- **Duo Trust Monitor** then surfaces risky and atypical login attempts
- Leverage anomalies to update policy or **remediate compromised credentials**



# Scenario #1

I gain the username and password of one of your employees and attempt to log into our network.

Am I successful?

**No. Not with DUO**



## Scenario #2

I am an employee of your organization. My laptop is running an outdated operating system with known vulnerabilities.

Am I able to access corporate resources?

**No. DUO – Device Posture Checks**

## Scenario #3

I am a hacker and I have compromised your network. I am now attempting to access sensitive applications.

What controls are in place to stop me?

**Answer: DUO  
Application Visibility**

# Packaging

## Duo MFA

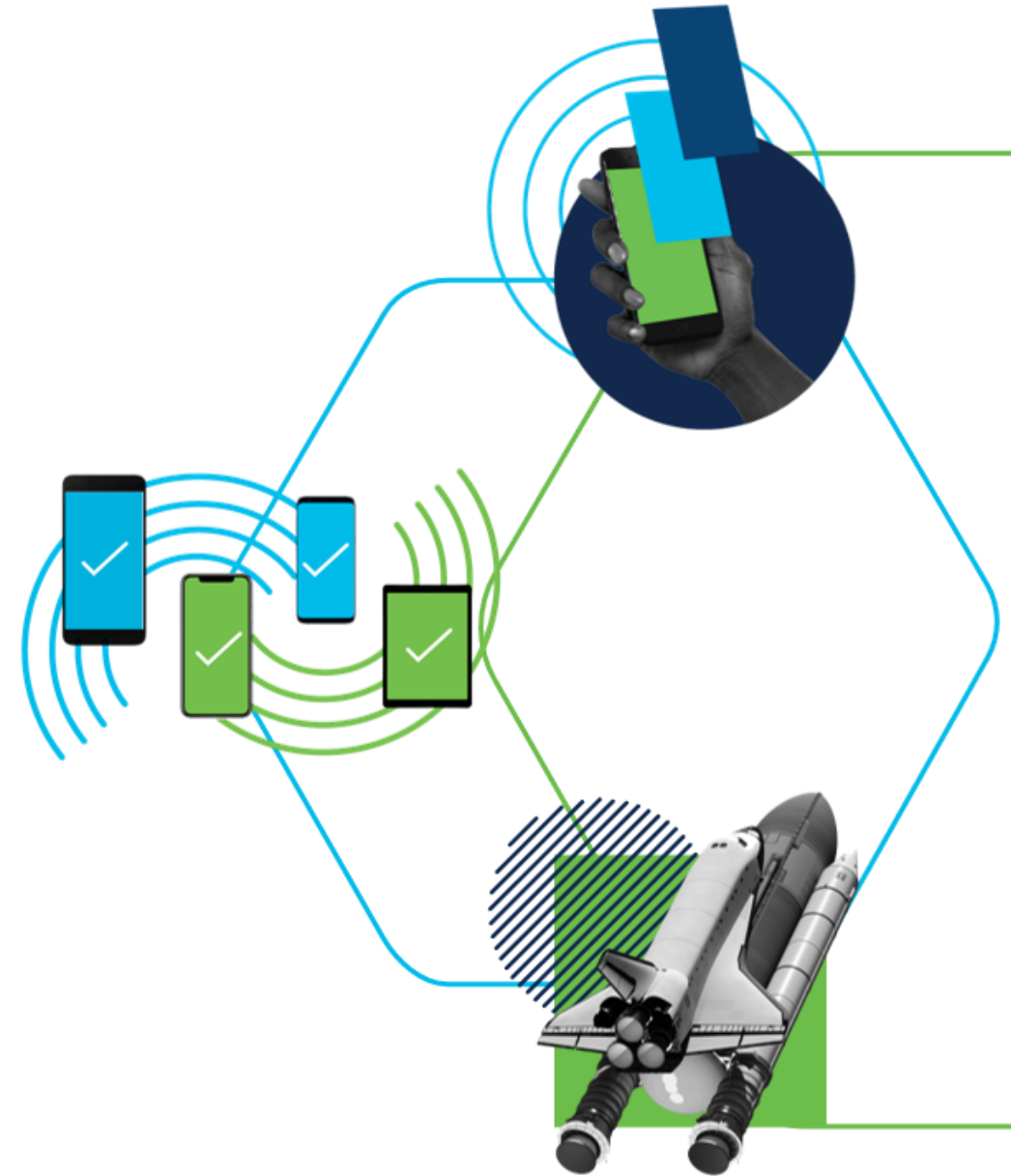
Basic MFA & SSO for unlimited applications

## Duo Access

Adaptive MFA policies based on user and device risks

## Duo Beyond

Granular device policies based on device trust



# Feature Highlights



## Duo MFA

- Multi-Factor Authentication
- Single Sign-On (SSO)
- Protect Any Application
- Protect Federated Cloud Apps



## Duo Access

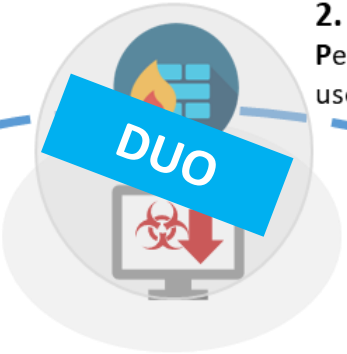
- Duo MFA +
- Adaptive Groups Based Policy Controls
- User Based Policy
- Device Visibility
- Device Health Checks
- Device Based Policy



## Duo Beyond

- Duo MFA and Access +
- 3rd Party Agent Verification
- Trusted Endpoints
- Secure Remote Access
- Duo Mobile as Trusted

1. **Distribution:** Standard methods such as email attachments, web browser exploits



2. **Penetration and Infection:** Penetrates firewall and arrives on user's computer



3. **Communication:** Process talks to encryption-key servers



4. **File search:** Process searches for important files on the system, e.g. JPG, DOCX, XLSX, PPTX, PDF



5. **Encryption:** Typically done through rename, encrypt, rename again



6. **Ransom demand:** System ready to demand payment

# Next Steps....



## Cyber Security Checklist and Rating

Use this form to estimate the level of cyber security risk your organization faces

For more information or if you have any questions please contact Brent Davies, Security Solution Advisor at [bdavies@skyline-ats.com](mailto:bdavies@skyline-ats.com)

Company Name \*

First Name \*

Last Name \*

Email Address \*

Does your organization have a written Cyber Security Policy? \*

Select 0 for No, 5 for Possibly, or 10 for Yes

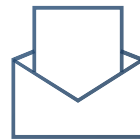
# Thank you for attending.

To continue the conversation about your security please contact:

## Security Solution Advisors:

Jose Mock [jmock@skyline-ats.com](mailto:jmock@skyline-ats.com)

Brent Davies [bdavies@skyline-ats.com](mailto:bdavies@skyline-ats.com)



# Questions

